



*Solutions for manufacturing
& engineering*

Open Call for New Partners

Tamas Kiss – University of Westminster
Gabor Terstyanszky – University of Westminster



Overview of the Open Call

Aim of the Open Call:

- to find 10 further SMEs representing at least 6 different use-cases to demonstrate the capabilities of the CloudSME simulation platform

Applicants who are eligible to apply:

applicant type 1:

- engineering/manufacturing SME needing simulation software to improve efficiency of its activities, and who will use simulation software services supported by CloudSME
 - * 3D Scan/Modelling of Orthopaedic Insoles INGECON
 - * data mining for the optimisation 2MORO
 - * discrete Event Simulation SIMUL8
 - * fluid Dynamics Simulation ASCOMP

applicant type 2:

- consortium incorporating at least one simulation software provider SME and one or more engineering/manufacturing SMEs who will use the provider's simulation software



Tasks of the prospective CloudSME partners

Engineering/manufacturing SMEs as new CloudSME beneficiaries should:

- define requirements of business activities to be supported by simulation on the CloudSME platform
- contribute to the creation of simulation software-based applications supporting their business activities on the CloudSME platform, jointly with the simulation software and technology providers within CloudSME
- use the simulation software application in their business activities and provide feedback on the improvements achieved

Simulation software providers as new CloudSME beneficiaries should:

- adapt their simulation software to the CloudSME one-stop-shop service platform and deploy it
- help the engineering/manufacturing SMEs to create simulation software applications on the CloudSME platform using their simulation software

Content of proposal:

- application short summary
- industrial relevance, impact and exploitation plans

- work plan and concept
 - work plan
 - description of use cases
 - budget and resources (justification of costs and resources (overall and requested budget, budget distribution))
- general information about the consortium and/or individual proposers
 - description of activities
 - size
 - brief CV of key personnel



Selection process

Evaluation criteria:

Impact (industrial relevance, impact and exploitation plans)

- this criterion has a **threshold of 3** and carries double weight

Soundness of concept and innovation (including the work plan)

- this criterion has a **threshold of 3**

Quality of the applicants or the consortium

- this criterion has a **threshold of 3**

Resources required

- **no threshold** for this criterion



Expected Schedule of the Open Call

- Publishing the Call M10 (30 April 2014)
intensive marketing campaign
- Closing the Call M12 (25 Jun 2014)
- Evaluating proposals and selecting new SMEs
(09 Jul 2014)
- Sending the list of selected SMEs to PO M13 (23 Jul 2014)
- Approving the selected SMEs by PO M14 (29 Aug 2014)
- Informing selected SMEs M15 (15 Sep 2014)
- Starting new simulations M18 (01 Jan 2015)
 - preparation of all official EU paperwork is a pre-requisite (PIC code, SME status validation , contract amendment etc.), SMEs will be asked to start the registration process prior of submitting the proposal
 - porting simulation software and simulation to the platform